

Registration Form

Please mail registration form and payment to: NAGD, 2244 Stockwell Street, Lincoln, NE 68502. Registration can be taken over the phone with a credit card.

Name _____

Staff _____

Address _____

City _____ State _____ Zip _____

Phone _____

Email (required) _____

AGD# _____

Non-member Yes

PAYMENT METHOD Amount _____

Check (made payable to the NAGD)

Credit card: Credit card type: _____

Credit card # _____

exp. Date _____ code on back _____

Credit Card Address (If different from above) _____

Credit Card City, State & Zip (If different from above) _____

Phone (If different from above) _____

Signature _____

Date _____

PLEASE NOTE: A \$40 processing fee will be applied to all persons requesting a refund (lecture only) or \$85 processing fee will be applied to all person requesting a refund (3 days). No refunds will be issued after September 20th. You will receive an email confirmation when your registration is processed.

Questions? Contact the NAGD Office at 402.438.2321 or email julieberger50@gmail.com

General Information

All 3 days will be held at the
Hilton Garden Inn Omaha West
17879 Chicago Street, Omaha, NE 68118
402.289.9696

Jen Butler Lecture

Friday, October 11, 2019 – 8 a.m. to 12 noon

7:15 a.m. Registration/Breakfast

8:00 a.m. Course Begins

12 noon Course adjourns

*** Breakfast and morning coffee break will be provided. For those attending the entire weekend, lunch and afternoon break will be provided.*

COURSE FEES

BUTLER LECTURE ONLY (8 am – noon)

AGD Dentist \$109 _____

Non-AGD Dentist \$299 _____

Staff Member \$99 _____

Dental Students \$35 _____

PARTICIPATION COURSE

Special Needs/Special Patient Care Weekend

Friday, October 11th – 1 to 5 p.m.

Saturday, October 12th – 8 a.m. to 5 p.m.

Sunday, October 13th – 8 a.m. to 12 noon

Entire 3 days (including the Practice Management Course on Friday morning)

AGD Dentist: Entire 3 days \$1,950 _____

(Register by August 1, 2019 and receive a \$200 member only discount. Includes materials, meals and handouts. Lodging not included)

Non-AGD Dentist: Entire 3 days . . . \$2,600 _____

(Includes materials, meals and handouts. Lodging not included)

Total Amount Paid _____

Due to the popularity of this course, we encourage you to register early and take advantage of the member discounts. Space is limited!!!

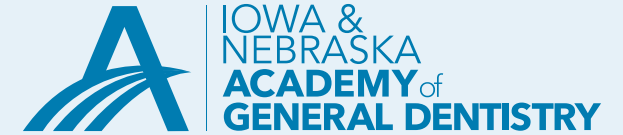
Register by September 16th to avoid a \$50 late fee!

A block of sleeping rooms have been reserved at the Hilton Garden Inn Omaha West for \$119 until September 12th. Ask for the **"DENTIS"** rate (yes this is correct). To make reservations, you can call the hotel directly at 402.289.9696.

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GENERAL DENTISTRY

2244 Stockwell St • Lincoln, NE 68502



2019 FALL MASTERTRACK

Friday, October 11, 2019

8 a.m. – 12 noon

Lecture – Practice Management

"The Real Production Formula – Transforming the Way You Achieve Success"

with Jen Butler

(4 hrs of AGD Practice Management Credit – there will be NO CE for the lecture on Friday as it is Practice Management)

Participation Course

Special Needs/Special Patient Care
Oral Path/Oral Medicine

Friday, October 12, 2019

1 – 5 p.m.

Saturday, October 13, 2019

8 a.m. – 5 p.m.

Sunday, October 14, 2019

8 a.m. – 12 noon

All 3 days will be held at the
Hilton Garden Inn Omaha West

17879 Chicago Street
Omaha, NE 68118

2019 FALL
MASTERTRACK INFO

Sponsored by
both the
Nebraska &
Iowa AGD

FRIDAY LECTURE – PRACTICE MANAGEMENT

“The REAL Production Formula - Transforming the Way You Achieve Success”

Friday, October 11, 2019 – 8 a.m. to noon

Speaker – Jen Butler

Production is a result of multiple Key Performance Indicators (KPIs) interacting as one, symbiotic formula. Most owners and practice administrators aren't even aware these KPIs exist let alone understand, influence, and leverage them to their advantage. In this eye-opening, jaw-dropping course, attendees will learn exactly what to do with these KPIs and how to finally achieve their production goals.

Dentists tend to focus on production as a measurement of their success. Too often they are disappointed when they set goals, bonus their staff, track their numbers, and still fall short of what they wish to produce. The reality is that production is a result of a combined effort of behaviors, influencing multiple Key Performance Indicators (KPIs) that their total sum equals production.

With her 25-years in business development, Jen Butler has mastered the exact formula every dentist needs for them to meet their monthly production goals, consistently and effortlessly. Attendees will walk out the door with a deep understanding of the REAL Production Formula, a step-by-step guide on how to implement it in their own practice, and ways to get staff on board so everyone can transform the way they achieve success.



COURSE OBJECTIVES:

- Understand Production KPIs and its formulaic impact
- Accelerate success by applying the production formula to their own practice numbers
- Broaden knowledge of business acumen and development of practice KPIs
- Outline specific behaviors team members will change to achieve KPI goals

Attending the entire 3 days, you will receive the following AGD credit:

4 hrs – 550 (*Practice Management*)

6 hrs – 730

6 hrs – 750

4 hrs – 010

for a total of **20 hrs AGD participation credit.**

PARTICIPATION COURSE

Friday afternoon, October 11th - 1 to 5 p.m.

Saturday, October 12th - 8 a.m. to 5 p.m.

Dr. Mark Donaldson

Friday Afternoon: "Keeping Medically-Complex Patients Safe: Ensuring good Hemostasis and Being Prepared for Emergencies"

- 1) Can you get good hemostasis post-operatively: Managing patients on anticoagulants and antiplatelets
- 2) Keeping patients safe: Preparing for medical emergencies in medically-complex patients

Saturday: "CAOS! Managing Complex Adult Oral Situations: From Polypharmacology to Appropriate Prescribing"

- 1) Understanding and safely managing polypharmacology
- 2) Safely treating the anxious and fearful patient
- 3) Appropriate antibiotic prescribing for those patients at risk
- 4) The best analgesic options, especially for medically complex patients



Dr. Mark Donaldson received his baccalaureate degree from the University of British Columbia and his Doctorate in Clinical Pharmacy from the University of Washington. He completed a residency at Vancouver General Hospital, and has practiced as a clinical pharmacy specialist, clinical coordinator and director of pharmacy services at many healthcare organizations in both Canada and the United States. He is currently the Associate Vice President of Clinical Pharmacy for Vizient's Advisory Solutions, and lives in Whitefish, Montana.

Dr. Donaldson is a Clinical Professor in the Department of Pharmacy at the University of Montana in Missoula, Clinical Associate Professor in the School of Dentistry at the Oregon Health & Sciences University in Portland, Oregon, and affiliate faculty in the School of Dentistry at UBC. He has a special interest in dental pharmacology and has lectured internationally to both dental and medical practitioners. He has spent the last 20 years focusing on dental pharmacology and dental therapeutics, and is a leader in the field.

Dr. Donaldson has published numerous peer-reviewed works and textbook chapters. He currently serves on the Editorial Board for the Journal Healthcare Executive and the Journal of the American Dental Association and is a reviewer for over ten other different journals. He is board certified in healthcare management and is the Past-President and current Regent of the American College of Healthcare Executives' Montana Chapter. Dr. Donaldson was named the 2016 recipient of the Dr. Thaddeus V. Weclaw Award.

Sunday, October 13th

8 a.m. to noon

Dr. Teryn Sedillo

"Special Care: The Humanistic Approach to Dentistry"

Objectives:

- 1) Demonstrate understanding of special care and geriatric dentistry as it relates to access, normative and pathologic aging, and the oral-systemic manifestation of disease.
- 2) Construct a patient assessment and plan with respect to Risk of Rapid Oral Health Decline (ROHD).
- 3) Identify behavior support techniques to increase compliance and reduce provider burnout.
- 4) Know the proper use of various specialized equipment that may be needed to facilitate the dental management of individuals with disabilities.
- 5) Discuss the importance of inter-professional collaboration and care coordination.
- 6) Recognize the dentist role in long term care facilities (LTCF).
- 7) Validate respect for patient autonomy and the role of the family and caregivers in supported decision making.



Dr. Teryn Sedillo is a Creighton University School of Dentistry graduate. She completed additional training at St. Barnabas Hospital-Albert Einstein Affiliate in NYC in hospital dentistry with an emphasis in Special Care. As a resident, she was awarded the most compassionate dentist distinction. In addition to her mobile and

consulting service company, Dignity Dental Services, she is also full-time faculty at Creighton University School of Dentistry where she developed the curriculum and clinical rotations in Special Care and Geriatrics. She sits on committees with the Special Care Dental Association and American Academy of Developmental Medicine and Dentistry and is working on her Fellowship distinction in Special Care. Dr. Sedillo enjoys all aspects of dentistry, but especially working collaboratively with health care team members toward patient-centered care of the medically complex child to the aging adult.

In her free time, she and her husband (an Omaha native) enjoy spending time with their 3 kids, traveling and taking cooking classes.