



# Talking Points

## Recent Graduate

Use these talking points to explain to recent graduates how the AGD can help them get their careers started.

### Why should I join the AGD?

- The AGD has benefits that will help you jump start your dental career.
- I've been a member for [insert number] years, and it has helped me with everything from finding a practice to insurance contract analysis to discounts on personal and professional products and services.

### I just got out of school, I'm starting my practice, and I'm broke! How can I afford to join the AGD?

- Because you'll save money by joining! Your membership will provide you with discounts on both professional and personal services and products that will help you build your career.
- Also, recent graduates and residents can join the AGD for as little as \$70 per year.
- We know how tight money is right now for you, and we're giving you this significant discount because we want you to take advantage of all the benefits we have to offer you as you're starting your career.

### What do I get for joining the AGD?

- You'll get a lot of free and discounted products and services as a member of the AGD.
- For example, you can stay up-to-date on the latest research and trends in general dentistry with free subscriptions to the AGD's peer-reviewed journal, *General Dentistry*, and to our newsmagazine, *AGD Impact*. You can also access archives of both publications on the AGD Web site, as well as other electronic resources like podcasts and online case studies that you can review and discuss with other members.
- If you're worried about transitioning into practice, the AGD has created a student and recent graduate manual, *You've Graduated, Now What? A Guide to Navigating Those First Years in the Dental Profession*.
- If you want to network with other general dentists, take advantage of the free registration we give to recent graduates for the AGD's Annual Meeting & Exhibits. The next meeting will take place July 6 through 11, 2010 in New Orleans.
- Then, if you want to sign up with an HMO or third-party provider, you can have the AGD review the contracts and advise you on any issues you may need to change or be made aware of, at no additional cost.
- The AGD also saves you time with convenient online CE tracking through the AGD Licensing Board Transcript. It's customized to show the specific requirements you need to renew your license.

### How can the AGD help me with my career?

- The AGD can provide a great deal of benefits to help you get your career started.
- If you haven't found a practice to buy or join yet, check out the AGD's online career center. Not only can you find a practice, but you can also buy equipment and find dental team members to hire, as well.
- Prepare for a successful dental career with post-graduate resources like AGD Patient Alerts, a fully-automated patient communication service that delivers quality patient communications like appointment reminders, birthday greetings, and more using e-mail and text messaging. You can also learn how to empower your patients with educational materials like oral health fact sheets, patient newsletters, and [www.KnowYourTeeth.com](http://www.KnowYourTeeth.com), our go-to resource for consumer oral health and dental care information.
- The AGD also can help you build your patient network. Members are automatically entered into the AGD's patient referral program. When patients call looking for a dentist, the AGD will refer them to you if you live in their area.
- You can also take advantage of some fantastic discounts on professional and personal products and services like car rentals, automotive and home insurance, and liability insurance.
- The AGD advocates on the state and federal level to make sure that your future practice and scope of practice are protected.

