

The Virginia

VOICE

VAGD

Spring 2009

AGD2009Baltimore—July 8-12, 2009



Highlights
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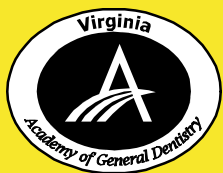
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Academy of General
Dentistry
Mission Statement

To serve the needs and to represent the interests of general dentists and to foster their continued proficiency through quality continuing dental education in order to better serve the public.



Experience *more* at the AGD 2009 Annual Meeting in Baltimore. You can look forward to: some of the best speakers in the industry, Cal Ripken Jr.'s keynote speech, FREE attendance for your dental team, hands-on CE in a state-of-the-art dental school, *more* than 200 exhibitors, world-class dining in downtown Baltimore, professional pride during the 2009 convocation ceremony, baseball at Camden Yards, FREE admission to the National Museum of Dentistry, Baltimore's Inner Harbor, and *more*.

See *more* of downtown. Taste *more* Baltimore crabs and other local flavors. Touch *more* materials within state-of-the-art CE facilities.

Earn *more* than an entire year's worth of CE credit at one great event! All lectures are FREE for registered dental attendees.

Some of the speakers include: Gordon Christensen, DDS, MSD, PhD; Bruce Small, DMD, MAGD; John Olsen, DDS, MAGD, ABGD; Dennis Fasbinder, DDS; and Carl E. Misch, BS, DDS, MDS, PhD. Other highlights include: Wednesday—CE offered at the University of Maryland

Dental School; Thursday—Keynote Speaker Cal Ripken, Jr.; Friday—Orioles game (ticketed event); Saturday—AGD Premiere Celebration at the Baltimore & Ohio Railroad Museum (ticketed event).

Housing is at the Hilton Baltimore on W. Pratt Street. Located in Baltimore's scenic Inner Harbor, directly opposite Oriole Park at Camden Yards, the hotel is walking distance to many of the city's leading historic and cultural attractions, including the National Aquarium and the Maryland Science Center.

Exclusive shopping and restaurants are also nearby. Reserve your room today! Tel. 866-209-3651, or go online to www.wynjade.com/agd09.



Baltimore Harbor

Visit the Annual Meeting and Exhibits section of the AGD website at www.agd.org to reserve your room or review *more* AGD hotel options.

More information will be available in January. See you in Baltimore!

Message from the President...

Ali Zarrinfar, DDS



It is an honor and my tremendous privilege to serve as the President of the Virginia Academy of General Dentistry this year. I have been a member of the AGD since 1997, and became involved with the VAGD since 2006, thanks to the recommendation and guidance of Dr. Kirk Norbo. It has certainly been an eye opener for me to realize and understand the tireless work of so many dedicated dentists all across the nation with the single goal of advancing our profession and protecting its most integral part, “our patients”.

Arguably, we may be a witness to the most profound and fundamental changes to our health care system yet. Although dentistry for the most part has enjoyed “immunity” from major changes over the years, it may not find itself safe in the hands of politicians anymore. “Access to Care” is the hottest and the most challenging issue facing our profession today. The recent emergence of non-dentist caregivers (ADHP: advance dental hygiene practitioner, DHAT: dental health aid therapist, OHP: oral health practitioner, etc.) is a testament of the growing interest of the lawmakers and politicians in the field of dentistry. Dentistry as a part of the general health care system will be impacted by legislation and regulatory changes and as a result we may have to be prepared for increasing governmental interventions and regulations. To avoid such potentially disastrous consequences, organized dentistry must be proactive and offer viable and practical solutions. One of the most important steps that AGD has taken is the preparation of the “White paper on Access to Care”. I encourage everyone to take the time to read this paper.

AGD is the only organization that exclusively advocates for the General Dentist. As a general practitioner I truly believe, as I have always mentioned to my friends and colleagues, that every general practitioner should become a member of the Academy of General Dentistry. Most of our specialist colleagues belong to their respective societies. General Dentistry is our “specialty”. We are and have been the

gatekeepers of our profession. We are the first line of defense for our patients to fight dental disease and provide quality oral health care for the general public. In order to do so effectively and with autonomy, we need to have a single and united voice. I believe that the AGD provides that voice. Having said that, it’s important to understand that we may not be entirely successful if we do not collaborate and work hand in hand with other dental organizations, share ideas, exchange resources and establish a unified front for organized dentistry.

My primary focus this year as the President and my responsibility as the Chair of Legislative and Advocacy will be to develop and maintain open lines of communication with other dental organizations, the Board of Dentistry, and the local and state legislatures. I have had the honor to be nominated to the VDA House of Delegates and intend to take this responsibility very seriously and nourish our relationship with the VDA. I have been fortunate to attend the first ever “AGD Goes To Washington” in order to lobby and educate our Senators and Congressmen on important issues affecting our patients and our profession. I plan to attend this year as well, and I strongly encourage everyone to take this opportunity and join the “AGD Goes To Washington” and voice their opinion.

Effective advocacy requires membership. Numbers are the name of the game on the Capitol Hill. I humbly request of all members to increase their efforts in recruiting and introducing AGD and its benefits to those whom have not had the chance to join. In that regard our board with the guidance of Dr. Elizabeth Nance (Membership Chair) and tremendous efforts of our student members soon to become Doctors, Stephanie Chambers (‘09) and Danielle Hoexter (‘10) have made a conscious effort to actively recruit and introduce the valuable resources that the AGD has to offer to new graduates. We want the majority of general dentists in Virginia to become AGD members and we need your help to achieve this objective.

As always, we will continue to provide our members with variety of management, practice transition, marketing and scientific continuing education courses throughout the year.

(Continued on page 4)

General Dentists: An Endangered Species?
What mid-level providers could mean for our future.
Ted Sherwin, DDS, FAGD
AGD Trustee, Region 5



So what is the connection? As far fetch as it may seem to us Dentists the connection is that some folks outside of dentistry are already talking about the extinction of the general dentist. Let's take a look.

The rules of practicing dentistry are being rewritten by people who aren't dentist and who don't hold our values. Access to care, as we know, is one of the most pressing political issues being discussed by legislators and numerous groups both outside and inside the field of dentistry. The challenge for dentists is whether or not to be at the table when the new rules are written. As seen in Alaska, Minnesota and states, there are forces that want to see the creation of independent mid level providers in dentistry in an attempt to "solve" the access to care problem.

These providers would perform irreversible procedures on our patients without the minimum education requirements for so long held as the standard. The American Dental Hygiene Association (ADHA) is suggesting that this mid level provider could be a hygienist, one who might leave your office to open an "independent" practice. The ADHA suggests that hygienists can be the gate keepers who decide which dentist the patients see for further treatment, while providing the basic oral health care which we currently do. They may more often refer to a specialist than a general dentist for needed procedures. This is the extinction scenario that some are already envisioning of how we GP's may become a thing of the past.

The AGD, the advocate of the general dentist, is concerned about the current trend in a number of states. It is concerned when the ADHA makes public statements about going to every legislative body in an effort to adapt their independent mid level provider as a/the solution for "access". They provide what sounds like convincing arguments of how mid level providers have helped access to care in Medicine to uninformed legislators.

The AGD wants to give each state the resources to fight these kinds of arguments. The AGD White Paper on Access to Care* does just that. The AGD White Paper is about helping bridge the gap between those who have appropriate oral health care and those who don't.

Currently there are three states going down a path of legalizing some form of independent midlevel provider. There is a sense of urgency that the AGD provide support for the next states that hygienist target for their form of a mid level provider.

The White paper gives states the information to be part of the solution and to be at the table.

- 1) It paints a comprehensive picture of oral health care literacy
- 2) It provides strong arguments against the two tier health care system that hygienist want
- 3) It provides over 30 solutions to access to care that can be implemented in the real world.

The AGD wants to be part of the solution and in the arena of Access to Care our Association provides us the measures to write the new rules as the new rules are being written.

The dinosaur may not have had the wherewithal to control its future, but the GP definitely does. Although no states in Region 5 have had to fight this battle, yet, as your Trustee, I would recommend that we stay informed, be active as needed, and as always invite other GP's to join the AGD.

* The White Paper can be found on the AGD web site: www.agd.org, member site at the top of the front page.

Did you know...

Our own Virginian, and Past President of the Virginia AGD, Dr. Bruce Hutchison was selected to receive the National Lifelong Service Recognition (LLSR) Award last summer. Pictured at right he addresses November conference attendees about lessons learned over the years.



**Regional Director's Report
December, 2008
George R Shepley, DDS, MAGD
Regional Director, Region 5**



It is always hard to believe another year has come to an end. It has been quite a year. There have been many significant changes in our country and some significant changes in our AGD. The AGD has been active in the access to care issue with their White

Paper on Increasing Access to and Utilization of Oral Health Care Services created by a task force chaired by our Region 5 Trustee Ted Sherwin. There have also been some changes in our AGD staff. Most significantly our Executive Director, Christie Tarantino, will be leaving at the end of the year to pursue a new opportunity. Our Board of Trustees and Executive Committee are already preparing to search for a new Executive Director to continue the progressive path we have been on.

AGD held another very successful Leadership Conference this November in Chicago. The conference was well attended and those who did attend thought are it was one of the best conferences they have ever attended. There were many new, young members attending and even some students. It is very encouraging to see young dentists and students who are so excited about our future.

Region 5 AGD will be holding their 12th Annual CE meeting on March 6, 2009. It will be held at the new

Baltimore Hilton Convention Hotel where the 2009 AGD Annual meeting will be held. The program is "Special care for Our Patients, Young, Old, and In-Between". Please be sure to see this great program presented by members of the University of Maryland School of Dentistry faculty.

Be sure not to miss the next AGD Annual meeting that will be held in Baltimore, Maryland. With a brand new Hilton Convention Hotel right next to Camden Yards, only a few blocks from the new University of Maryland School of Dentistry, a few blocks from the National Dental Museum, and a couple of blocks from the world famous Inner Harbor with the National Aquarium, a world class Science Museum, tons of great restaurants and seafood, and exciting nightlife, this is a meeting not to be missed. So be sure to mark your calendar for July 8-12, 2009 and register as soon as possible for this must make meeting! You may be surprised by who you get to hear (Like Cal Ripkin).

The AGD Legislative/Advocacy Conference will be held in Washington, DC, on March 9-10, 2009. I encourage all members to consider volunteering for a leadership position in the AGD. It is such a rewarding experience to give back and for an opportunity of growth as an individual. Please post your areas of interest on the AGD website in the Call for Volunteers section.

I want to thank all for the opportunity to serve as your Regional Director and thank all the leaders who have contributed to the success of our Region. If anyone has questions or concerns, please feel free to contact me.

From the President *(Continued from page 2)*

I am certain that with the energy, enthusiasm and focus of the VAGD board we will continue to flourish and serve our members in the best manner possible. Your advice, your feedback and your support is greatly appreciated; after all we are here to serve you. If we work together we can ensure the future of our profession and the quality of oral health care we are accustomed to provide for our patients. Please, challenge yourselves and encourage your colleagues to become more active in the VAGD.

Last but not least, I would like to acknowledge Dr. Cheryl Billingsley, our past president for her achievements and her remarkable leadership. I thank her for energizing the VAGD and I thank her for her guidance and compassion.

Thank you again for this opportunity to serve as the VAGD President. Together we can achieve unbelievable goals, better ourselves and our profession.

Dental Care Update

by *Stuart A. Broth, DDS, MAGD*



Getting right to the “hot” item of interest, the development of regulations concerning Expanded Duty Dental Assistants in Virginia, or “dental assistant II” as they are designed in the state statute, is well under way by the Virginia Board of Dentistry. The committee holding the hearings is

headed by Dr. James Watkins and they have had several public meetings where they have received input from the Virginia Dental Association, the Virginia Dental Hygienists Association, the high school dental career administrators and the VAGD. One of the items causing the biggest discussion was to allow the DASII to perform supragingival scaling. This was strongly opposed by the Dental Hygiene Association and the Board committee agreed that this would not be an appropriate procedure to allow. The Board received almost 1200 comments on the proposed regulations and over 1000 were against allowing DASII to do scaling.

Currently the committee is recommending the following regulations and changes to the current Dental Practice Act to allow properly trained DASII and dental hygienists to provide the following procedures:

Performing pulp capping procedures
Placing, packing and carving of amalgam
[there is no mention of composites]

Taking impressions for master casts to be used for prosthetic restoration of teeth or oral structures

Final cementation of crowns and bridges after fitting and adjustment by a dentist
Placement of retraction cord

It was also decided that current dental assistants regardless of their training could not be “grandfathered” in since the legislative statute does not authorize this. Other topics that were addressed with regard to these regulations were inclusion of

definitions of “direct, indirect and general supervision”. Several other significant changes involve allowing the number of DASII and hygienists supervised by a dentist to increase to four (4) from the present limit of two. It was further agreed that recommendations for the training programs that would be needed to implement these regulations would come from educators at the community colleges with accredited dental assisting programs. The committee is expected to have draft of the regulations for its February 25th meeting.

As for DASI, it has been indicated that a separate guidance list of duties will be issued following the implementation of the DASII regs.

This same Regulatory/Legislative Committee is also in the process of clarifying the role of dental assistants during the administration of sedation, anesthesia and analgesia which is expected to be included as part of a complete reworking of all oral sedation and anesthesia regulations. This committee has also been tasked with clarifying the terms “administering” and “monitoring” and the definition of these terms is expected prior to the complete review just mentioned.

Your VAGD board members will continue to monitor numerous other issues that can and will affect our practices as our Board of Dentistry continues its work on these matters.

On the national scene we are seeing attempts by several specialty groups to limit the scope of the “general practice of dentistry”. In one area, the placement of implants is being challenged and other group is proposing to limit the GP’s right to perform root canal therapy.

Keep in mind that the Academy of General Dentistry is truly the only organization representing YOUR interests; that of the general practice dentist. Please encourage your fellow GP’s to join our ranks so that we can maintain a strong voice in organized dentistry to retain our rights to continue to provide quality practices for our patients.

THE VIRGINIA ACADEMY OF GENERAL DENTISTRY

presents

MIKE MELKERS, DDS, FAGD FEBRUARY 6, 2009 OMNI HOTEL, CHARLOTTESVILLE, VA



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“Nuts and Bolts Occlusion - A Results Based Approach to Diagnostic & Clinical Excellence”

Why do some beautiful smiles last? Why do others fail so fast?? Is there anything that can be done? Will we be proactive or reactive in our approach? Is bite position important? Why and when does it matter? What is all of the debate about “function vs parafunction”? Why are there so many different ‘bite splints’? Do I need an articulator? Which one and what difference does it make? Is it OK to not use one?

Occlusion, confusion...and so many choices and challenges. During this exciting and interactive program, Dr. Melkers will journey with you through the maze of occlusal philosophies, instrumentation choices, splint designs, parafunctional diagnosis and so much more. Together we will explore the technical as well as the soft arts of interacting with patients to better understand their needs, desires and goals and help them achieve them!

Participants will: * be aware of the challenges that we face in tooth fracture and structural attrition; * understand the rationale for occlusal philosophy, diagnostics and treatment modalities; * explore and understand the debate between function and parafunctional issues in dentistry; * explore the rationale and methodology of various appliance designs with a focus on desired outcome rather than just the design; * experience post delivery refinement that will increase the efficiency & effectiveness of orthotic therapy and decrease the need for numerous follow up adjustments; * learn the rationalization for CR based occlusion, facebow records and programmed, semi

adjustable articulation..when it is needed and when it is not!; * explore various jaw relation record methods for diagnostic and restorative care, including advantages and disadvantages of several different methods; * explore and implement parafunctional analysis as a diagnostic & risk assessment tool...a subjective insight into the patient’s future.

Register online at www.vagd.org or fill out the information below:

Dr. Mike Melkers—February 6, 2009
8:30AM—5:00PM (8 Credit Hours)
Omni Hotel, 235 West Main Street, Charlottesville, VA 22902—434-971-5500

Name _____
Tel # _____ AGD # _____
Address _____
City _____ State ____ Zip ____
Fax # _____
Email _____

Fees:	Early	After 1/15/09
VAGD Member	\$199	\$249
Non AGD	\$249	\$299
Staff/Resident	\$ 79	\$ 99
Student	\$ 39	\$ 39

For further information call 804-320-8803, or return (fax #804-332-6815) with check payable to: VAGD, c/o Frances Kimbrough, 4513 New Kent Avenue, Richmond, VA 23225.

Charge to: VISA MCARD AMEX
_____ Exp. _____

Cancellation and Refund Policy for all CE Courses—Cancellations must be in writing. Full refund if cancelled two weeks prior to the date of the course. After that a \$35 processing fee will be retained. **No refunds for cancellation within 72 hours of course.**

THE VIRGINIA ACADEMY OF GENERAL DENTISTRY

presents

DR. EUGENE ANTENUCCI APRIL 3-4, 2009 THE HOMESTEAD, HOT SPRINGS, VA



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Making Sense of Dental Technology - How Much Stuff Do We Really Need?

Dramatic advancements in both technology and the applications of these technologies are occurring so rapidly that it is difficult for any practitioner to keep pace. There is not a single area of dentistry that has remained unaffected, to the point that what is being taught in dental schools across the country today (and not 5 or 10 years ago) does not at all resemble the world of possibilities that exist for practitioners.

This seminar aims to make sense of the newest dental technologies, and provide guidance to practitioners as to which technologies may or may not be applicable in their practices. The presentation is clinically based, providing sound strategies for selecting and implementing proper technologies, with the goals of improving patient care as well as the efficiency and bottom line of the practice.

Topics to be discussed include: Digital connections in dental practice, computers in the operatories and the paperless practice, Patient education, charting and treatment planning, Radiography Scheduling, Internet applications, Imaging, Intraoral and extraoral photography, Computerized imaging, Cone-beam imaging technologies, Lasers in everyday dental practice, CAD-CAM Dentistry, Chairside Laboratory, Metal-free dentistry, Implant applications, Diagnostic Technologies, Implant software, Diagnostent and caries detection, Oral Cancer detection.

Dr. Antenucci maintains a full-time private practice in Huntington, NY, where his state-of-the-art dental facility serves the patients of Huntington, and also is home to a continuing dental education training center for dentists as well as a commercial Dental Laboratory. His practice, Huntington Bay Dental, was distinguished as Dental Practice of the Month by Dental Economics in May, 2003, and Business of the Year by the Huntington Chamber of Commerce for 2003. Dr.

Antenucci is a certified Cerec Basic and Advanced Training Instructor, and has conducted training seminars throughout the States. He has worked with Cerec technology since 1996. In addition he trains dentists in the use of lasers in the restorative dental practice.

Dr. Eugene L. Antenucci is a 1983 graduate of New York University College of Dentistry. He was awarded a Fellowship in the Academy of General Dentistry in 1992, his Fellowship in the American College of Dentists in 1999, and his Fellowship in the International College of Dentists in 2005. He served as a Clinical Instructor at New York University College of Dentistry in the Department of Prosthodontics and Occlusion from 1989 thru 2004, and as an Assistant Clinical Professor at the School of Dental Medicine at Stony Brook University from 1995 thru 2002 in the Department of General Dentistry. Currently, he serves as an Attending Dentist at Montefiore Hospital and Medical Center.

Registration

Dr. Eugene Antenucci—April 3 & 4, 2009
8:30AM—12:30PM both day (8 Credit Hours)
The Homestead, 1766 Homestead Drive, Hot Springs, VA 24445 866-354-4653

Name _____
Tel # _____ AGD # _____
Address _____
City _____ State _____ Zip _____
Fax # _____
Email _____

Fees:	Early	After 3/04/09
VAGD Member	\$259	\$309
Non AGD	\$319	\$369

Return with check payable to: VAGD, c/o Frances Kimbrough, 4513 New Kent Avenue, Richmond, VA 23225, or

Charge to
 VISA MCARD AMEX

_____ Exp. _____

THE VIRGINIA ACADEMY OF GENERAL DENTISTRY

presents

DR. PAUL SCRUGGS

SEPTEMBER 6, 2009

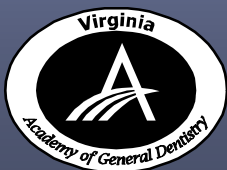
HOTEL ROANOKE, ROANOKE, VA



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Technology Trends in Implant Dentistry for the General Dentist (Hands-On and lecture!)

Many advances have occurred in the last few years that impact the diagnosis, treatment planning, surgical placement and restoration of dental implants. This course will review all the current trends and improve your ability to use implant dentistry in your practice. A two hour hands on component will review the surgical and restorative procedures for the Nobel-Biocare implant systems. Learning objectives for the course are as follows.

Understand CT scanning. When to use it and how to interpret the scan for implant placement.

When and where to refer for complicated cases. The participant will understand which cases can be treated by the general dentist and which may need specialist consideration.

The participant will gain understanding of CAD designed surgical guides using the Nobel Guide software program.

Understand when immediate placement is indicated for single and full arch restorations.

The participant should gain a good working knowledge of over-dentures and single tooth replacements both in traditional treatment and immediate placements.

Understand the latest materials for implants to include Zirconia frameworks, all ceramic crowns, and zirconia abutments.

Paul Scruggs is a Prosthodontist from

Raleigh N.C. who has been restoring and placing implants over the last 20 years. His practice has grown from the occasional implant procedure to presently consuming most of the day with implants. The course entitled "Dental Implants: making it simple predictable and rewarding" will discuss treatment planning using new technical and clinical advances, immediate insertion and loading of anterior implants, simplified Overdentures and complex implant cases. Teeth in an Hour and computerized guided surgery will also be introduced. In all cases a systematic approach will be presented to make the transition into implants in your practice easier and more predictable.

Registration		
Dr. Paul Scruggs—September 6, 2009 8:30AM—5:00PM (8 Credit Hours) Hotel Roanoke, 110 Shenandoah Avenue, Roanoke, VA 24016. Tel. 540-985-5900		
Name _____		
Tel # _____		AGD # _____
Address _____		
City _____		State _____ Zip _____
Fax # _____		
Email _____		
Fees:	<u>Early</u>	<u>After 8/25/09</u>
VAGD Member	\$199	\$249
Non AGD	\$249	\$299
Staff/Resident	\$ 79	\$ 99
Student	\$ 39	\$ 39
Return with check payable to: VAGD, c/o Frances Kimbrough, 4513 New Kent Avenue, Richmond, VA 23225, or		
Charge to <input type="checkbox"/> VISA <input type="checkbox"/> MCard <input type="checkbox"/> AMEX		
# _____	Exp. _____	

THE VIRGINIA ACADEMY OF GENERAL DENTISTRY 21ST COLONIAL DENTAL CONFERENCE

Howard Farran DDS, MBA, MAGD

ACLS Re-Certification Course

(Required by the State Board of Dentistry)

CPR Re-Certification Course

Richmond Marriott West Hotel

Glen Allen, VA

November 6-7, 2009

Friday, November 6th

THE VIRTUES OF PROFITABLE DENTISTRY

By Howard Farran,
DDS, MBA, MAGD



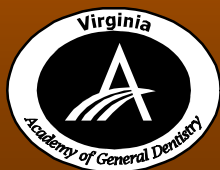
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Start building your ideal dream dental office! In the new millennium the lack of virtues is the greatest threat to our patients, our profession and to our profitability. All of the greatest and most successful civilizations throughout history have been built on the same basic virtuous principles, for example concordia (harmony), dignitas (dignity) and felicitas (happiness/prosperity).

Dr. Farran's "Virtues of Profitable Dentistry" lecture shows you how these same virtues can help you build a great, meaningful and profitable dental office that will make a difference to your community. Spend the day learning practical hands-on applications, not fluff or superfluous fanciful theories.

For the first time, I am opening my office to you and sharing the processes and procedures that have made it so successful.

Now is the time to take a step back and re-evaluate the most basic virtuous business fundamentals. See how these virtues can be the compass that guides your every dental business move and leads you to increased profitability with greatly diminished stress.

Dr. Howard Farran, DDS, MBA, MAGD is a noted international lecturer on faster, easier, more efficient dentistry. He has captivated audiences around the world with his innovative, informational and entertaining style. In his seminar entitled, "The Virtues of Profitable Dentistry" he gets down to the nitty gritty details of running a thriving family practice. He can show any dental team how they too can achieve their dreams and goals.

Dr. Farran graduated from UMKC dental school in 1987. He earned his MBA from Arizona State University in 1999. He received his MAGD in 1998. He received his Diplomate in the International College of Oral Implantology in 1998.

Dr. Farran has received wide-range recognition, such as being named Alumni of the year by the University of Missouri in 1997, Arizona Public Health Dentist of the year award in 1995 by the Arizona Office of Dental Health, and the Arizona Award in 1989 from the Arizona State Dental Association for outstanding contributions made to the profession of dentistry efforts to fluoridate the water of Phoenix.

Dr. Farran is the founder and publisher of Dentaltown and Hygienetown Magazines which are mailed to over 155,000 dentists in 38 countries and over 81,000 hygienists each month. Dr. Farran is also the founder of www.docere.com which includes dentaltown.com and hygienetown.com where over 80,000 registered dentists and over 16,000 registered hygienists share information with each other daily! In addition to Dentaltown and Hygienetown, Dr. Farran is the author of several dental practice management articles and multiple video series. Dr. Farran's experience ranges from all aspects of practice management, including business planning, operations and finance, to e-commerce business, and Internet marketing.

Acute Cardiac Life Support Re-Certification, Saturday, November 7th
(REQUIRED BY THE BOARD OF DENTISTRY IF YOU PRACTICE SEDATION DENTISTRY!)

CPR Re-Certification
Saturday, November 7th

**MORE COURSES AND
REGISTRATION TO
FOLLOW.**

Please Help Yourself

Stuart A. Broth, DDS, MAGD

These days it seems like every politician's favorite healthcare catch phrase is "Access to care!". Votes count and unless we can show these politicians that the "terrible rich medical and dental communities" have found ways to treat the underprivileged, they will try to find ways to force us to provide that "care". Well, our dental leaders have come up with some innovative ways to serve this segment of our population. But here's the catch, we need you to help yourself by volunteering (and not always for free) to participate in these projects before somebody else tells us who we might have to treat in our practices. (And yes it has been proposed, but so far even the Commonwealth Attorney has said not possible.)

One of these programs that I have found to be especially rewarding is the Donated Dental Services (DDS) administered through the Virginia Dental Health Foundation (VDHF). It is designed to serve the elderly and/or disabled that fall under the poverty guidelines and have comprehensive dental needs. These patients are prescreened, treated by you in your office, scheduled by your office and they are extremely appreciative. You can take just 1 or 2 or more a year, it's up to you, and some labs also participate so you have no outside fees or costs.

The Mission of Mercy (MOM) is another outreach service sponsored by the VDHF. These are one or more day events held in temporary or clinic locations where the patients are brought to that location and everything from restorative to surgical procedures are done on the spot. These are held on varying dates around the state and Barbara Rollins (804) 261-1610 at the VDA office would be pleased to sign you up and answer questions.

Another way to participate and get paid at least the "cost of doing business" is to become a Smiles for Children provider. Before you say "No!" consider that you can limit by age and by number the patients seen in your practice. This a State of Virginia program for Medicaid/ FAMIS children administered by Doral and they have attempted to cover a wide range of services at a reasonable fee.

Last is the annual Give Kids a Smile Day sponsored by the ADA and usually held in February at various locations around the state. It is a day of exams, toothbrush prophies, Fl varnish, OHI and referrals. The contact person for the Richmond event is Tina Bailey—(804) 869-6400.

Numbers count; if we all participate in some way we will remain strong in directing our own practices far into the future. And MOST important.....be sure to let people know you are participating as an AGD member.

Dental Student Update

Stephanie Chambers, Student Rep

The VAGD has kept an active presence at the dental school this past fall and has increased student membership dramatically to over 200 student members! VAGD and Patterson Dental kicked off the semester by co-hosting the first "Lunch and Learn", where all students were invited to come and see what the AGD was all about. Dr. Cheryl Billingsley spoke about transitioning from dental school into private practice, while Dr. Terence Imbery, a general practice faculty member at the school, spoke about military dentistry.



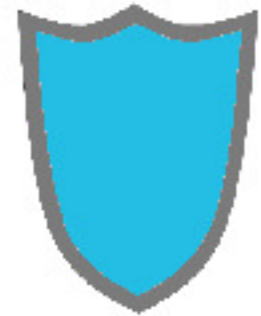
Membership then took on a different focus to increase and retain student members. The newly revamped Fellowtrack Program was introduced at a second Lunch meeting exclusively for current members. To give the students a broader sense of the Fellowtrack Program and its benefits, Dr. Elizabeth Nance and Dr. Fred Certosimo were generous to share their knowledge about the Fellowship and Mastership programs respectively. So far, we have had 20 seniors sign up for the Fellowtrack program! We have been promoting the benefits of attending CE to not only seniors for the Fellowtrack Program, but to all students. Seven dental students were able to attend the VAGD Colonial Conference on November 8th. We hope to have more opportunities like this for students to attend CE and obtain Fellowtrack credit in the Spring.

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VAGD Welcomes New Members

The Virginia AGD would like to welcome the following 130 new members who joined between August, 2008 and November, 2008:

Hamoud Alabolulmohsen, Richmond
Molly C. Adler, Richmond
Samuel B. Allen, Glen Allen
Kevin M. Allred, Richmond
Courtney E. Ashby, Richmond
Saleh A. Ashkanani, Richmond

Mohamed H. Attia, BDS, VA Beach

Rachel T. Barone, Richmond
Jonathan A. Beck, Chesterfield
Farrah Z. Beg, Richmond
Laura L. Belby, Richmond
Katie B. Berkelhammer, Richmond
Kevin R. Bibona, Richmond
Nabil G. Bishara, Great Falls
Jennifer L. Boyland, Richmond
James D. Cahn, Richmond
Richard S. Carlile, Richmond
Davdi Gerald Chesser, Richmond
Maria Chang, Richmond
Christopher D. Chapman, Richmond
Steven C. Clawson, Richmond
Dustin M. Davis, Richmond
Melissa DeAngelis, Richmond
Stephen F. DePasquale, Richmond

Navneet Dhillon, DDS, Lorton

Susan O. Dickerson, Richmond
Linda Dinh, Richmond
Leslie H. Do, Richmond
Jessica A. Dombroski, Richmond
Tran H. Du, Richmond
Andrew C. Duncan, Richmond
James C. Ellis, Richmond
Tayeeb A. Faruk, Richmond
Andreen M. Fearon, Richmond
Nancy J. Feretti, Richmond

Marcus W. Field, DDS, VA Beach

Joshua K. Furniss, Richmond
Audry M. Gamulo, Richmond
Michael D. Gigliotti, Richmond
Thomas F. Glazier, Richmond

Kevin C. Granger, DDS, McLean

Crystal L. Hayes, Richmond
Brian T. Herod, Richmond
Robert L. Hilton, Midlothian
Wade A. Hinrichs, Richmond
Danielle R. Hoexter, Richmond

Corinne R. Hoffman, DDS,

Williamsburg

Nickie R. Hosseini, Richmond
Richard A. Hutschison, Richmond
Zain A. Hyder, Rockville

Audra Y. Jones, DDS, Richmond

Hoda Kazemifar, DMD, Great Falls

Kevin Casey Keating, Richmond
Emily J. Keeton, Richmond

Nazanin Kelishadi, DDS,

Spotsylvania

Sarah E. Kennealy, Richmond
Kyu W. Kim, Richmond
Sung Hee Kim, Richmond
Jo E. Koontz, Richmond
Michael Kowalczyk, River Forest, IL
Jonathan Kremser, Montoursville, PA
Ka O. Lai, Glen Allen
Ashley W. Lamay, Richmond
Peter A. Lanigan, Glen Allen
Ginly T. Lau, Richmond
Patrick D. Lawrence, Richmond

Thien V. Le, DDS, Springfield

Grayson A. Leftwich, Richmond
Robert D. LeNoir, Richmond
Steven D. Lutz, Richmond
Skylar A. Lighthall, Richmond
Nicholas R. Maddux, Richmond
Fatima Mashkoo, Glen Allen
Amanda F. Meade, Richmond
James G. Meek, Richmond
Joshua J. Miles, Richmond

Sumayra M. Moiuddin, DDS,

Arlington

Ruth N. Molokwu, Richmond
William U. Moore, Richmond
Lloyd F. Moss, Richmond
Jayde I. N. Moxey, Richmond
Wesley C. Mullen, Sandston
Aubrey E. Myers, DDS, Richmond
Ryan S. Murray, Richmond
Arya K. Namboodiri, Richmond
Elizabeth L. Neal, Richmond
Justin G. Page, Richmond

Bhavani Parvathaneni, DDS,

Herndon

Anisha Patel, Richmond
Neha V. Patel, Richmond
Dieu M. Pham, DDS, Burke
Tyson K. Pickett, Salt Lake City, UT

*Elizabeth Nance, DDS
Membership Chair*



Eva M. Pieta, DDS, Vienna

Nitesh Papat, Glen Allen
Mary Disa M. Raulfs, Richmond
John S. Reynolds, Richmond
Michael E. Reimer, Richmond
David P. Roberts, Richmond
Jonathan Rucker, Richmond
Christopher M. Ruth, Richmond
Sina Sadeghi, Richmond
Elham Safari, DDS, Herndon
Leo T. Scholl, Richmond
Stephen N. Schroeder, South Boston
Hillary J. Schwab, Richmond
Ryan L. Seegmiller, Richmond
Douglas W. Shafer, Richmond
Laura M. Simon, Richmond
John C. Sinclair, Richmond
Ryan T. Smagalski, Williamsburg
Chapin N. Smith, Richmond
Matthew W. Stafford, Richmond
Mark G. Smith, DDS, Purcellville
Kristina D. Staples, Richmond
Caitlin B. Stangel, Glen Allen
Jon M. Thompson, Richmond
Harper A. Thompson, Richmond
Kelly L. Thompson, Richmond
Christopher W. Thurston, Glen Allen
Laura A. Tulusso, Richmond
Tyler J. Toney, Richmond
Shalini R. Verma, Richmond
Nickolaus M. Weiss, DDS, Vienna
Scott M. Williams, Richmond
Philip M. Worthington, Richmond
Monica H. Wu, Glen Allen
Boran M. Yann, DDS, Alexandria
Sang Hu Yu, Newport News
Daniel J. Yeager, Richmond
Nazy Zahedi, DDS, McLean

Please contact us at 804-320-8803 if you have membership questions.

1 Find the membership category and corresponding dues that apply to you.

ACTIVE GENERAL DENTIST

Dentists who graduated from an accredited school of dentistry more than four years ago, or who successfully completed an accredited general practice residency (GPR) or advanced education in general dentistry (AEGD) program in the U.S. or Canada, or hold a license to practice dentistry in any state or territory in the U.S. or province of Canada. Dentists who are practicing in a country outside the U.S. or Canada are eligible for active general dentist membership if they meet these criteria.

ASSOCIATE

Dentists who are graduates of accredited dental schools or hold a license to practice dentistry in any state or territory in the U.S. or province of Canada but are practicing as specialists rather than general dentists.

AFFILIATE

All persons not eligible for any other type of membership in the AGD but who support the aims and objectives of the organization.

In recognition of the *financial* challenges faced by students and recent graduates, the AGD provides reduced annual dues for the following membership categories:

RECENT GRADUATE

Dentists who have graduated in the past four years from an accredited dental school in the U.S. or Canada.

RESIDENT

Dentists currently enrolled in an accredited advanced education in general dentistry (AEGD) or general practice residency (GPR) in the U.S. or Canada. Other types of residencies (i.e., post-doctorate, masters) do not qualify for the residency discount. Proof of residency enrollment needs to be provided to AGD *on official program letterhead*. Upon completion of a qualifying residency program, AGD members who *submit proper verification* may qualify for up to 250 hours of continuing education credits towards pursuit of the AGD Fellowship Award.

DENTAL STUDENT

A pre-doctoral student of an accredited dental school in the U.S. or Canada.

**CODA accreditation is given by the Council on Dental Accreditation (CODA) in the U.S. and the Council on Dental Accreditation in Canada (CDAC) for all Canadian provinces.*

ANNUAL AGD HEADQUARTERS DUES

	U.S.	CANADA (in Canadian Dollars)	PUERTO RICO
Active General Dentist	\$347.00	\$342.00	\$290.00
Associate	347.00	342.00	290.00
Affiliate	174.00	171.00	145.00
Resident	70.00	69.00	58.00
2008 Graduate	70.00	69.00	58.00
2007 Graduate	139.00	137.00	117.00
2006 Graduate	208.00	206.00	174.00
2005 Graduate	278.00	274.00	232.00
Student	16.00	16.00	16.00

2 Find your constituent and corresponding dues amount.

AGD constituent dues are determined by practice, dental school, or residency location; or branch of the federal services. If none of these applies to you, your constituent will be determined by your home address. Constituent dues support local AGD activities and are required.

AGD CONSTITUENT DUES Dues rates effective until 10/31/10. Contact the AGD or visit www.agd.org for updated rates.

	REGULAR	FIRST YEAR DENTAL SCHOOL GRAD		REGULAR	FIRST YEAR DENTAL SCHOOL GRAD
Federal Services:					
U.S. Air Force	\$15	\$15	North Carolina	\$55	\$10
U.S. Army	15	15	North Dakota	20	0
U.S. Navy	18	18	Ohio	45	45
U.S. Public Health	15	15	Oklahoma	30	30
Veterans Administration	14	14	Oregon	50	5
			Pennsylvania	85	15
United States:			Puerto Rico	15	0
Alabama	30	0	Rhode Island	20	20
Alaska	50	24	South Carolina	35	15
Arizona	35	35	South Dakota	35	5
Arkansas	45	10	Tennessee	65	20
California	95	5	Texas	147*	57
Colorado	40	10	Utah	45	25
Connecticut	15	10	Vermont	25	15
Delaware	20	10	Virginia	52	27
District of Columbia	55	5	Washington	65	15
Florida	70	15	West Virginia	25	15
Georgia	75	25	Wisconsin	25	15
Hawaii	40	40	Wyoming	15	15
Idaho	25	20			
Illinois	34	0	Canada (In Canadian Dollars):		
Indiana	50	15	Alberta	30	30
Iowa	80	10	Atlantic Provinces	30	30
Kansas	55	8	New Brunswick, Newfoundland, Nova Scotia, Prince Edward Isl		
Kentucky	40	5	British Columbia	30	30
Louisiana	48	10	Ontario	30	30
Maine	20	15	Quebec	30	30
Maryland	60	25			
Massachusetts	36	10	Unorganized:		
Michigan*	50	25	Canal Zone	0	0
Minnesota	100	15	Civil Service	0	0
Mississippi	30	20	International	0	0
Missouri	50	5	Manitoba	0	0
Montana	25	25	Northwest Territories	0	0
Nbraska	50	15	Peace Corps	0	0
Nevada	40	25	Saskatchewan	0	0
New Hampshire	18	15	Virgin Islands	0	0
New Jersey	65	10			
New Mexico	50	20			
New York*	100	20			

*Texas members joining July 1 through Sept. 30 pay only \$73.50 in constituent dues. Recent graduates in Texas pay reduced fees as follows: \$57 (1st year out/Residents); \$82 (2nd year out); \$116 (3rd year out). Recent graduates and residents in New York pay \$20 constituent dues. Recent graduates and residents in Michigan pay \$25. For information on AGD component dues in California, Indiana, Florida, and Texas, please contact the Membership Services Center at 888.AGD.DENT (888.243.3368).

DUES INFORMATION

Individuals joining between July 1 and Sept. 30, 2009 pay one-half the annual Headquarters' membership dues. Half-year dues do not apply to student, resident, or recent graduate member types or constituent/component dues.

Individuals joining between Oct. 1 and Dec. 31, 2009, enjoy membership through the end of 2010. Paid dues will be applied to the upcoming year.

TAX INFORMATION

The Revenue Reconciliation Act of 1993 requires that the AGD notify you that a portion of your membership dues payment (1.2 percent) is not deductible as a business expense because it is allocable to lobbying activities of the organization. For more detailed information, please check with your accountant or tax advisor.

ORGANIZATIONAL INFORMATION

The AGD adheres to and abides by the American Dental Association's (ADA) Code of Ethics.

The AGD advocates membership in all aspects of organized dentistry and encourages its members to join the ADA, NDA, or CDA, and other dental organizations.

AGD PRIVACY INFORMATION

The AGD knows that you value your privacy, and we appreciate your trust. The AGD treats the handling of your personal information very seriously. To that end, the AGD has systems and procedures in place to protect your privacy when handling your personal information.

The AGD does not collect personal information unless it is necessary for AGD to perform one or more of its functions and activities. On occasion, some of this personal information may be sensitive, and the AGD will only collect it with your consent or when required to by law.

In accordance with the Canadian Personal Information and Electronic Documents Act (PIPEDA), the AGD does not share personal information other than name, preferred address and phone number for commercial purposes.

To remove your self from any third-party mailing lists, or for more information, visit www.agd.org or contact the Membership Services



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Be sure to visit our website at www.vagd.org. Check out our CE calendar, and take advantage of online registration. Also available is our Call For Volunteers which you can fill out and submit online. As always, we appreciate your time and suggestions.

Virginia Academy of General Dentistry 2009 Continuing Education Calendar

- | | |
|----------|--|
| Feb 6 | Dr. Mike Melkers, Occlusion, Omni Hotel, Charlottesville, VA (8 CE Hrs.) |
| Mar 6 | AGD Region V Meeting, Baltimore, MD |
| Mar 5-7 | VCU MasterTrack Session 4, Special Patient Care, Sheraton Richmond West Hotel and VCU School of Dentistry, Richmond, VA* |
| Apr 3-4 | Dr. Eugene Antenucci, Technology, The Homestead, Hot Springs, VA (8 CE Hrs.) |
| Jul 6-10 | AGD Annual Meeting, Baltimore, MD |
| Sep 18 | Dr. Paul Scruggs, Hotel Roanoke, Roanoke, VA (8 CE Hrs.) |
| Nov 6-7 | Annual Meeting, Marriott Innsbrook Hotel, Glen Allen, VA |
| Nov 7 | Dr. Howard Farran, 'The Virtues of Profitable Dentistry' (8 CE Hrs.) |
| Nov 7 | Speaker tbd |
| Nov 6-7 | ACLS Certification (8 CE Hrs.) |
| Nov 7 | ACLS Re-Certification (4 CE Hrs.) |
| Nov 7 | CPR Re-Certification (4 CE Hrs.) |

*Co-sponsored with the VCU School of Dentistry. For further information go to http://www.dentistry.vcu.edu/professionals/ce/documents/mastertrack_registration_form.pdf or call 804-828-0869.

For further information, go to www.vagd.org (brochures available online), email VAGDmail@aol.com or call 804-320-8803.